

AMRoC Fab Lab

Advanced Manufacturing & Robotics Center

**A Social Enterprise Program of the
Foundation for Community Driven Innovation
AMRoCTampaBay.com**

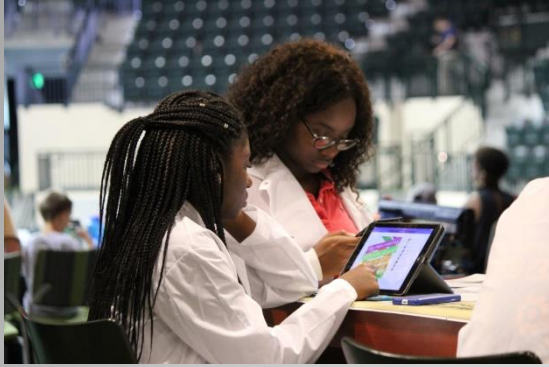


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AMRoC Mission

The Tampa Bay Advanced Manufacturing & Robotics Center is a public Fab Lab dedicated to building capacity, empowering through opportunities for creative self-expression and bridging the manufacturing & industry talent gap through robust project-based engineering education and training.

Our Customers



How We're Different



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The Problem(s)

Nearly **5,000 manufacturers in Tampa Bay** employ **61,000 people** and contribute almost **\$9 billion to the local economy**. Local manufacturing is expected to **grow** by over **5%** through 2024 .

According to the 2016 Tampa Bay Manufacturing Gap Analysis, though, **a lack of local talent with necessary skill sets to meet industry growth needs is poised to negatively impact our economy & communities.**

What will happen if nothing is done?

\$100M+

32% of billion-dollar manufacturers estimate they'll lose over **\$100 million** as Boomers retire over the next five or so years. Ouch!

74%

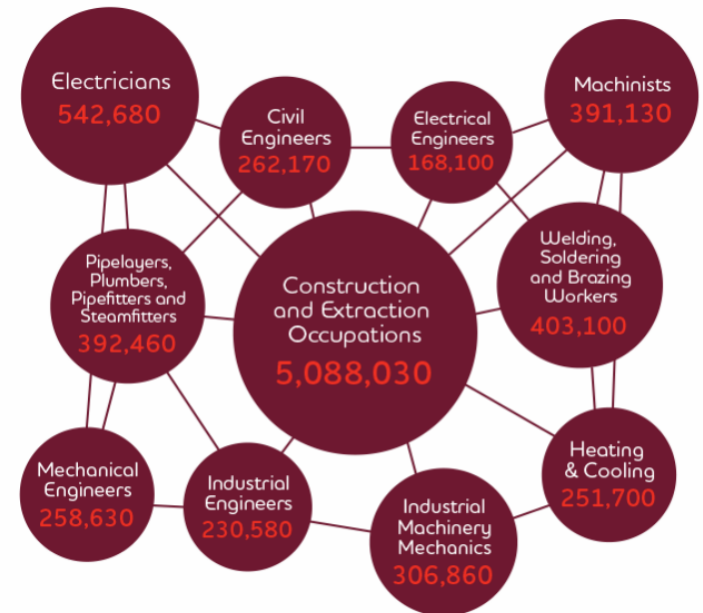
The percentage of firms that predict a shortfall of qualified skilled trade workers, according to an Associated General Contractors of America (AGC) survey.

31M

The number of positions that will be left vacant by 2020 due to Baby Boomer retirement estimations.

62%

The percentage of firms struggling to fill important skilled trade positions.



Source: Adecco

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The Problem(s)

In the University area – zip code 33612

- The **poverty rate is 30.6%**
- **Median Household Income \$31,101**
- **Children living in households with Supplemental Security Income (SSI), cash public assistance income, or Food Stamp/SNAP benefits -56.8%**

Poverty Thresholds for 2016 by Size of Family and Number of Related Children Under 18 Years

| Size of family unit | Weighted average thresholds | Related children under 18 years | | | | | | | | |
|------------------------------------|-----------------------------|---------------------------------|--------|--------|--------|--------|--------|--------|--------|---------------|
| | | None | One | Two | Three | Four | Five | Six | Seven | Eight or more |
| One person (unrelated individual): | 12,228 | | | | | | | | | |
| Under age 65..... | 12,486 | 12,486 | | | | | | | | |
| Aged 65 and older..... | 11,511 | 11,511 | | | | | | | | |
| Two people: | 15,569 | | | | | | | | | |
| Householder under age 65..... | 16,151 | 16,072 | 16,543 | | | | | | | |
| Householder aged 65 and older..... | 14,522 | 14,507 | 16,480 | | | | | | | |
| Three people..... | 19,105 | 18,774 | 19,318 | 19,337 | | | | | | |
| Four people..... | 24,563 | 24,755 | 25,160 | 24,339 | 24,424 | | | | | |
| Five people..... | 29,111 | 29,854 | 30,288 | 29,360 | 28,643 | 28,205 | | | | |
| Six people..... | 32,928 | 34,337 | 34,473 | 33,763 | 33,082 | 32,070 | 31,470 | | | |
| Seven people..... | 37,458 | 39,509 | 39,756 | 38,905 | 38,313 | 37,208 | 35,920 | 34,507 | | |
| Eight people..... | 41,781 | 44,188 | 44,578 | 43,776 | 43,072 | 42,075 | 40,809 | 39,491 | 39,156 | |
| Nine people or more..... | 49,721 | 53,155 | 53,413 | 52,702 | 52,106 | 51,127 | 49,779 | 48,561 | 48,259 | 46,400 |

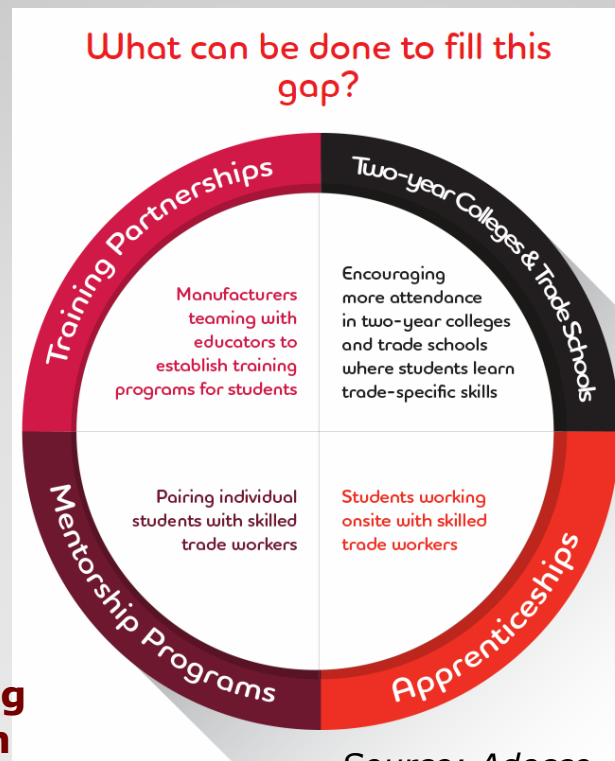
Source: U.S. Census Bureau.

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The Solution: Create to Succeed

AMRoC aims to be the vital K-to-Gray workforce pipeline closing that talent gap & empowering people in the process.

- **US Auto Training**
- **SolidWorks**
- **Autodesk**
- **SOFWERX**
- **eSmart Recycling**
- **USF**
- **Hillsborough County Library**
- **Hillsborough County Extension Service**
- **Automotive repair Certifications**
- **SolidWorks Certifications**
- **Tool & Machine training**
- **Robotics & Automation**



- **College & career pathways**
- **Partnerships with SPC & HCC**
- **Resource Guides**
- **Community engagement programs with academic partners**

- Work with**
- **TechHire**
 - **AMSkills**
 - **SPC &**
 - **Local Businesses for job placement**

Source: Adecco

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How This Helps Children & Families

With respect to Children's Board of Hillsborough County service commitments, AMRoC Fab Lab fulfills two Children's Board service areas.



Empowered to Create!

Children are Ready to Learn and Succeed:

Our early learning STEM education programs are:

- **Character based**, focusing on Gracious Professionalism and Coopertition
- **Delivered collaboratively with educators, mentors from the professional community, library staff and other youth education professionals**
- **Designed to foster team work and communication skills**
- **Aimed at developing a culture of science and tech literacy and enjoyment.**

Parents are also engaged through hands on experiential learning projects that they can take part in as well, creating an opportunity for families to learn together in fun and engaging ways.

How This Helps Children & Families

Supported and Supportive Families:

At AMRoC, family members ages 16+

- **Can earn professional certifications** in everything from CAD to automotive repair, **providing improved workforce outcomes at higher level wages.**
- **Have opportunities for personal empowerment and improved self-reliance** through our Repair Café, Family Handyman and related personal skill building programs.



Skilled to Succeed!

Deliverables



***Families that
Create Together
Succeed Together***

AMRoC Fab Lab seeks to deliver :

- **STEAM-ready children from preschool to high school**
- **Technically literate, skilled and certified workforce and higher education ready high school students**
- **Personally empowered, critically thinking, self-reliant children and families**
- **Workforce-ready citizens** finding placement in area manufacturing firms and businesses
- **Inclusive and Accessible destination events and programs** like competitive robotics events, special presentations, technical demonstrations, professional development and related conferences and program

Services for Sustainability

- Rapid prototyping & digital fabrication
- Design consultation & support
- Small scale Machining
- Small scale manufacturing runs (<1000)
- Open Device Lab for web & app developers
- Screen printing
- Certifications programs
- Professional Development programs
- STEM/DIY kit & electronics distributor/reseller

How You Can Get Involved

- **Volunteer!** Share your skills in programming, design, machining, prototyping and fabrication, textiles, handcrafts of all kinds from woodworking to metalsmithing , robotics, or mentoring, training or teaching experience, or providing facilities and equipment support and maintenance.
- **In-Kind Support** - Donations of a variety of equipment, tools, and resources that align with our programming and are new or gently used and in good, safe, working condition are valuable contributions. Machine, tool and equipment companies interested in making donations or showroom loans to AMRoC , where we can showcase your equipment as teaching and training tools, in an environment where your clients can see your equipment in action, are also welcome.
- **Membership** - A variety of affordable membership options, as well as open use opportunities are available.

How You Can Really Get Involved

- **Corporate Partnerships** - Corporate partnerships are vital to the success and true economic impact AMRoC Fab Lab can effect. As a sponsor, you'll be listed on our Sponsor Showcase wall at the Fab Lab, in prominent view of Fab Lab users and guests, as well as on our website and media materials. You'll also have access to equipment and resources, and standing invitations to special events and programs.

AMRoC Sponsorship Levels Summary Chart

| Sponsorship or Contribution Level : | AMRoC Ultimate Sponsor | AMRoC Diamond Sponsor | AMRoC Platinum Sponsor | AMRoC Gold Sponsor | AMRoC Silver Sponsor | AMRoC Bronze Sponsor | AMRoC Supporter | Friend Of AMRoC |
|---|------------------------|-----------------------|------------------------|--------------------|----------------------|----------------------|-----------------|-----------------|
| Includes: | \$100K | \$75K | \$50K | \$25K | \$10K | \$5,000 | \$2,500 | \$1,000 |
| Shop Area naming rights (e.g. Acme 3D Printing Lab) | ✓ | | | | | | | |
| Equipment naming rights (e.g. Acme multi-axis CNC) | ✓ | ✓ | | | | | | |
| Special Invited Guest status at ROBOTICON | ✓ | ✓ | ✓ | | | | | |
| Company logo on The AMRoC Wall of Awesome | ✓ | ✓ | ✓ | ✓ | | | | |
| Speaking opportunities at our public events | ✓ | ✓ | ✓ | ✓ | | | | |
| Private training, testing or team building program | ✓ | ✓ | ✓ | ✓ | ✓ | | | |
| Company logo displayed at all AMRoC public events | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | | |
| Linked Company logo on the AMRoC website | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | | |
| Linked Company Name on the AMRoC website | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Invitations to attend select members only events | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Volunteer opportunities for employees | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Recognition of support in annual report | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |

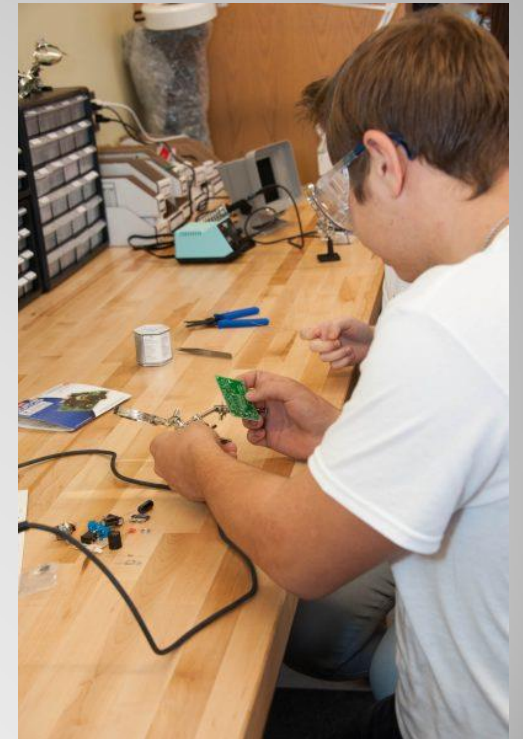
** Sponsor Levels may also be commensurate with in-kind value of donated equipment

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**A project of the nonprofit Foundation for
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Questions?

